



# New Prospect Enquiry Form



**FIRST RATE**

FRES Classification: Red - Confidential

the experts in foreign exchange

**New Prospect Enquiry Form**

**Contact Details:**

(Please provide the details of the key contact for all enquiry responses)

Name:	
Company:	
Position:	
Contact Details:	
Email:	
Telephone/Mobile number:	

**Company Details:**

(To provide First Rate with necessary background information to commence discussions)

Information Required	Details
Company Name and registration number	
Please provide details on the ownership structure	
Is the business regulated by (FCA/HMRC) please provide details?	
Please confirm if the company/employees has had (past 5 years) or is currently having any adverse dealing with HMRC and FCA?	
Are you registered with the Information Commissioner's Office (ICO)?	
Has the company ever had a breach of data protection?	

Information Required	Details
Nature of the core business?	
How long has the business been in operation?	
Is FX provision a 'core' service?	
Is FX provision a new or existing service?	

Does the company already use a FX supplier? If so, please state who with...	
Please confirm number of stores?	
Does every store operate a bureau/act as a FX collection point?	
Could you provide annual FX sales turnover for company for past 12 months and pre covid	
Can you share FX forecasts for the coming 12 months?	

**First Rate Service Propositions:**

(Brief description of First Rate's White Label propositions below in order to help clarify your requirements)

Services required please indicate which ones required	Description	Required? (Yes/No)
Bureau fulfilment service to stores	Stock ordering service for bureau networks.	
Travel Money Online White label	Online journey offering customers the opportunity for home delivery and/or pick up from a client location	

**Additional Questions:**

First Rate typically operates 3 or 5 yr. contracts – please state preference.	
When would the company expect the contract to commence from?	
What future opportunities do you see to expand your FX business?	

Once this form is completed with all the relevant information, please email back to the following address [enquiries@firstrate.co.uk](mailto:enquiries@firstrate.co.uk) and we will be in contact with you in due course to confirm next steps.

