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New Prospect

Enquiry Form

**New Prospect Enquiry Form**

**Contact Details:**

(Please provide the details of the key contact for all enquiry responses)

|  |  |
| --- | --- |
| Name: |  |
| Company: |  |
| Position: |  |
| Contact Details: |  |
| Email: |  |
| Telephone/Mobile number: |  |

**Company Details:**

(To provide First Rate with necessary background information to commence discussions)

|  |  |
| --- | --- |
| Information Required | Details |
| Company Name and registration number |  |
| Please provide details on the ownership structure |  |
| Is the business regulated by (FCA/HMRC) please provide details? |  |
| Please confirm if the company/employees has had (past 5 years) or is currently having any adverse dealing with HMRC and FCA? |  |
| Are you registered with the Information Commissioner’s Office (ICO)? |  |
| Has the company ever had a breach of data protection? |  |

|  |  |
| --- | --- |
| Information Required | Details |
| Nature of the core business? |  |
| How long has the business been in operation? |  |
| Is FX provision a ‘core’ service? |  |
| Is FX provision a new or existing service? |  |
| Does the company already use a FX supplier? If so, please state who with… |  |
| Please confirm number of stores? |  |
| Does every store operate a bureau/act as a FX collection point? |  |
| Could you provide annual FX sales turnover for company for past 12 months and pre covid |  |
| Can you share FX forecasts for the coming 12 months? |  |

**First Rate Service Propositions:**

(Brief description of First Rate’s White Label propositions below in order to help clarify your requirements)

|  |  |  |
| --- | --- | --- |
| Services required please indicate which ones required | Description | Required?(Yes/No) |
| Bureau fulfilment service to stores | Stock ordering service for bureau networks. |  |
| Travel Money Online White label | Online journey offering customers the opportunity for home delivery and/or pick up from a client location |  |

**Additional Questions:**

|  |  |
| --- | --- |
| First Rate typically operates 3 or 5 yr. contracts – please state preference. |  |
| When would the company expect the contract to commence from? |  |
| What future opportunities do you see to expand your FX business? |  |

Once this form is completed with all the relevant information, please email back to the following address enquiries@firstrate.co.uk and we will be in contact with you in due course to confirm next steps.